

A LONG-LASTING, SPACE-EFFICIENT TANK TO HELP MAINTAIN A 175-YEAR LEGACY.

A CASE STUDY FROM ASSMANN CORPORATION OF AMERICA

In their search for a storage tank to hold their proprietary product formulations, Hubbard-Hall Inc. found that Assmann provided everything they needed.

THE CHALLENGE

Hubbard-Hall Inc, the oldest independent chemical distributor in the United States, has dedicated their services to help manufacturers find process-saving strategies using less chemistry since 1849. From cleaning, to finishes, Hubbard-Hall solves a variety of challenges that manufacturers face every day. The key to their work? Their proprietary product formulations, which start with raw materials kept in polyethylene chemical storage tanks.

When a previous storage tank became compromised with age, they needed a replacement they could trust. With additional challenges due to facility size and space, Hubbard-Hall wanted a storage solution they could position inside their facility to cut costs with temperature management.

THE SOLUTION

In search for a replacement tank, Hubbard-Hall expressed interest in Assmann chemical storage tanks. In the beginning conversations about providing the right storage solution, Assmann experts suggested two tanks: Double Wall, and Vertical Storage Tanks. With these recommendations, Hubbard-Hall decided on

a solution that could pipe directly into their designated manufacturing space. To accomplish this, Assmann experts installed two four-thousand-gallon Vertical Single-Wall Storage Tanks with the right inlets and outlets for optimized use. With this solution, Hubbard-Hall not only has a long-lasting storage tank, but they now have a space-efficient, cost-saving workflow as well.

"Assmann is high-quality. They understand the necessary configurations to fit company parameters ... It gives us a sense of security in knowing what you're buying is right."

Aside from the quality of the tank, Assmann holds a high standard for customer support and service, always ensuring that the tank delivered is the right tank for the job. Hubbard-Hall now has confidence and confidence knowing every necessary parameter and restriction have been met with an Assmann tank they can truly trust.

"Assmann Corporation had everything we needed for our challenges - venting and configurations, parameters were a few examples off the bat. They do a great job."

